

# **ENERGIZE EVERYDAY LIFE.**

## **Overview**

Smart Share Global Limited (Nasdaq: EM), or Energy Monster, is a consumer tech company with the mission to energize everyday life. The company is the largest provider of mobile device charging service in China with the number one market share. The company provides mobile device charging service through its power banks, which are placed in POIs such as entertainment venues, restaurants, shopping centers, hotels, transportation hubs and public spaces. Users may access the service by scanning the QR codes on Energy Monster's cabinets to release the power banks.

# Leading Mobile Device Charging Service Provider

- 1.267.000+ POIs1
- 9.5 million power banks1
- 417.1 million registered users1
- 2,100+ counties and county-level districts1
- 150.6 million mobile device charging orders for 2Q24

#### **Financial Highlights**

(RMB in Millions, %) TOTAL REVENUES



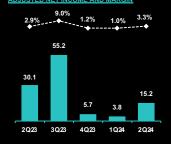
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# **GROSS PROFIT AND MARGIN**



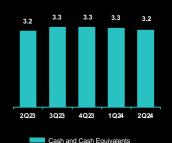
# ADJUSTED NET INCOME AND MARGIN

Revenue



■Adjusted Net Income - → - Adjusted Net Margin

**CASH AND CASH EQUIVALENTS** 



# **Business Updates**

- Figure 1. Expanding our POI network and rebalancing our network coverage between direct and network partner models to effectively scale a diversified network across different regions and POI types. For direct model, we optimize our existing POI portfolio and shift our emphasis to KA partners and larger cities. For network partner model, we focus on expanding into lower-tier cities and to complement our direct model's coverage in higher-tier cities.
- New initiatives in renewable energy starting to take form and the planned expansion towards the international market in progress.
- Introducing a new series of cabinets, focusing on modular design enhancements and waterproofing capabilities, making them more suitable for outdoor and extreme weather

### **Competitive Advantages**

- Leading position with powerful multilateral network effects
- Advanced operation philosophy and network partnership strategy
- Relentless focus on technology to deliver superior products and services
- Distinct and vibrant brand
- Visionary management team with proven track records

# **ESG Initiatives**

- Strict environmental protocols to improve corporate governance and benefit society
- Raw materials procured are in accordance to EU's ROHs
- Battery core and device chips are 100% recyclable
- Disposal of hardware through government-approved recycle companies